



## Case Study: Compass for Success moves critical data off-site and boosts efficiency with Stage2Data's cloud hosting and managed backup services

Compass for Success is a sophisticated education software solution developed to bring relevant and timely data to teachers and administrators to guide their work and improve student outcomes.

Utilizing common tools, they've engineered a solution to streamline access and conserve valuable time. The rich, interactive data usage approach enhances practice and ensures accountability to the Board Improvement Plan for Student Achievement (BIPSA). It's more than just number-crunching. It's about leveraging data effectively and monitoring and measuring impact precisely.

As a leading education software solutions developer, the organization supports thousands of schools across Canada through various school boards, each connected to between 20 and 80 schools, by developing classroom tools and teacher tools in the area of analytics. The not-for-profit organization currently backs up approximately 9 TB and 18 virtual machines.

“

In the advance of civilization,  
it is new knowledge which  
paves the way, and  
the pavement is eternal.

W. R. Whitney

”



## THE CHALLENGE - moving critical data off-site

Compass for Success found itself at a crossroads, grappling with two critical challenges: the need for robust hosting and reliable off-site backup. Traditionally, they relied on their own infrastructure, employing a mix of physical and virtual servers. However, the organization recognized that this approach necessitated a stronger support system to ensure seamless operations.

Understanding the high stakes involved—schools simply cannot afford downtime—they sought out the expertise of a third-party service provider. Their objective was to secure an ally who could not only manage their entire infrastructure, but also guarantee the “always-on” availability of their systems.

“We landed with Stage2Data through a mutual not-for-profit organization, Orion, that highly recommended Stage2Data. At that time, Stage2Data has been working with other school boards in the province of Ontario where our primary work is. It was really important to have highly skilled expertise to ensure our data is effectively managed and highly secured,” says Diane Findlay, Co-founder and General Manager of Compass for Success.

## THE SOLUTION - Stage2Data's cloud hosting and managed backup services

Compass for Success is currently making use of Cohesity's enterprise-class backup and recovery through Stage2Data and Stage2Data's cloud-hosted services to host their environment.

“After investigating different solution providers for our hosting, we made a corporate decision to move to Stage2Data. In addition to their high-quality support and super-responsiveness, we now have a solution that gives us peace of mind that our data is safe and secure,” says Diane.



This partnership ensures their environment is hosted securely and their data remains safeguarded against potential threats like human errors, malware, and data breaches.

Additionally, Stage2Data is also overseeing their data recovery, disaster recovery, and off-site backups—providing a comprehensive, end-to-end solution for Compass for Success’s data management needs.

## RESULTS

Compass for Success migrated their infrastructure from on-site to Stage2Data’s cloud hosting solution and managed backup services and almost immediately experienced a boost in the efficiency and functionality of their organization.

They can now take advantage of the scalability of the solution implemented at all their premises — from backup to disaster recovery — all while keeping control of their data.



**With Stage2Data's high-quality support and super-responsiveness, we now have a solution that gives us peace of mind that our data is safe and secure.**

- Diane Findlay,  
Co-founder and General Manager of Compass for Success



### ABOUT STAGE2DATA

Stage2Data is an award-winning Cloud Service Provider (CSP) founded in 2009. We specialize in backup, disaster recovery, cloud infrastructure solutions, and networking crucial to these services. We offer innovative solutions by partnering with best-of-breed technologies that fit our customers’ needs and secure their valuable data. The result: comprehensive data protection and disaster recovery services that keep our customers operational when they need it most. Moreover, our advanced technology stack enables robust protection from cyber threats, while our experienced team offers tailored approaches based on individual needs. As a certified carrier-grade internet solutions provider (ISP), we provide secure and reliable solutions for digital threats to give our customers peace of mind in an ever-changing world.