



Case Study: BakerTilly SNT LLP are very satisfied after moving all backups to Stage2Data's Rubrik solution

Baker Tilly SNT LLP recently moved their backups over to Stage2Data's Rubrik solution. Daniel Gauthier, IT director at Baker Tilly explained why this caused him and the stakeholders to sleep better at night.

BACKGROUND

For the past sixty years the chartered professional accountants and advisors of Baker Tilly SNT LLP have helped privately-held businesses and individuals succeed in a changing marketplace. The practice has grown to more than 90 partners and professional staff offering services in audit, accounting, tax, entrepreneurial and business advisory services.

Before moving to Stage2Data in 2010, they were still using Backup Exec. Being a financial services provider, law requires keeping 10 years retention of all company and client data. At that time, backing up with Backup Exec became expensive as they were using terabytes and terabytes of storage which required buying more expensive NAS hardware without deduplication capability at that time.

"...it took little convincing the financial directors as the numbers just makes sense. How can one put value on recovery and after all everyone can sleep better at night."

MOVING TO STAGE2DATA

Daniel found Stage2Data while searching for a cloud backup solution. At the time it seemed like a good fit as it offered better deduplication. They were very satisfied with the technology and service offered by Stage2Data.

When in 2015, Stage2Data introduced a new backup appliance by one of their partners, it made sense having a hybrid onsite backup and replication server which mirrored to the cloud. The appliance did a good job but as it was still in its infancy it lacked basic functionality like finding and recovering individual files.

VERY SATISFIED WITH STAGE2DATA'S RUBRIK SOLUTION

In 2018, when Stage2Data partnered with Rubrik they switched to the new Cube appliance which according to Dan is one of the best backup and DR solutions he has ever seen. They moved all the backups from their remote office over to the Rubrik solution.

Baker Tilly SNT LLP currently have 10 TB of data on their own environment backing up to a Rubrik Cube which is located on-site and syncs to the cloud.

"We recently upgraded our Hyper-V environment from 2012 to 2016 and Kyle and the Stag2Data team, were just phenomenal," says Daniel Gauthier. "So far I am very impressed by the features offered by Rubrik. Especially the search functionality. It searches through all the files in storage and filters the results as you type. This is very useful if you just want to restore a single file or folder and it is lightning fast. It also comes with full recovery and built in business continuity which is great knowing all our data is safely backed up and in the event of a disaster there would be little downtime before business can carry on as usual," Gauthier continues.

CONCLUSION

When asked about the price and if they were happy with what they're getting in return, Gauthier replied that it took little convincing the financial directors as the numbers just makes sense. "How can one put value on recovery and after all if the IT guy can sleep at night, it means the other stakeholders can sleep better at night," Gauthier concludes.

ABOUT STAGE2DATA

One of Canada's fastest growing and most trusted cloud solution providers. Since 1998 Stage2Data have been a trusted data management company providing 100% Canadian data solutions. It has been proven by thousands of North American companies that we manage data securely and IT costs effectively.