

Stage2Data



Client Story: MCLEAN & DICKEY INSURANCE BROKERS

CLIENT PROFILE

Name:

Chris Gooding
McLean & Dickey Insurance Brokers
Orillia, Ontario, Canada

Configuration:

Install Attix5 backup software on five servers to provide secure offsite backup

Overview of Company:

McLean & Dickey is an Independent Insurance Broker specializing in Personal, Commercial and Marine Insurance with a staff of over 40 people, all dedicated to making the purchase of insurance easy, pleasant and personal. McLean & Dickey was built upon a foundation of strong values & principles and a culture devoted to customer service.

www.stage2data.com

Stage2Data:

Glad to meet you Chris, it's been our pleasure to work with you at McLean & Dickey Insurance Brokers. Can you recap how you came to work with our team?

Chris Gooding:

We were introduced to Stage2Data through the Insurance Brokers Association of Ontario (IBAO). When we first met, we weren't ready to move forward with a change in our data backup process but later, when we were, we included Stage2Data in our list of companies to consider.

Stage2Data:

What made the move to a Cloud based Backup something you wanted?

Chris Gooding:

Prior to S2D we were backing up our two office locations using USB drives (External Hard Drives). It wasn't a robust solution and there were issues around security and safety that concerned me.

Stage2Data:

What kind of concerns were you facing with the External Hard Drive backup?

Chris Gooding:

The way we were doing it with rotating drives, it's very hands on, very manual. With so much human intervention needed, it was hard to walk away trusting that the other person in the company was trained well enough and able to do such an important job. There was too much room for human error.

Stage2Data:

What made you decide to go with Stage2Data once you were ready to make the move to the Cloud?

Chris Gooding:

I investigated many companies and options for our backup solution but Stage2Data stood out from the crowd because their team was great from the beginning.

Stage2Data:

Walk us through the period from deciding to go with Stage2Data to being free from backing up on External Hard Drives.